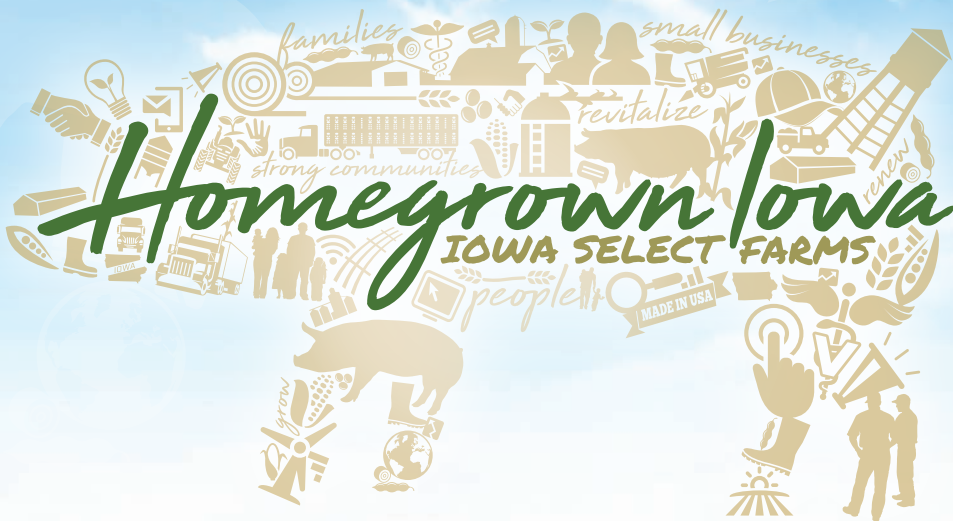




# *A Commitment to Iowa and Our Rural Communities*





# Iowa Select Farms

We're proud to be a homegrown Iowa company in the heart of a homegrown Iowa industry—pig farming. We're also proud of what our 1,200 employees and 650 contractors accomplish every day. We're honored to do business with more than 1,700 different Iowa companies in more than 320 Iowa cities and towns and work hard to make those communities a better place in which to live, work and raise a family.

## OUR HISTORY

Jeff Hansen is a third-generation family farmer from Iowa Falls, Iowa. He and wife Deb married after high school in 1976. He and Deb converted an old barn at his dad's farm for farrowing and bought three sows from a local sale barn and started their own farrowing operation.



After growing their herd to 50 sows, Hansen sought better equipment to reduce labor and modernize their farm. Hansen incorporated raised decks for the sows and also began selling the flooring system to area producers. It was then that he founded Modern Hog Concepts, an equipment supply company that eventually grew to include manufacturing facilities and offering producers across the Midwest custom or turnkey building packages.

In 1992, Hansen had a vision to build his own pork production system. After obtaining financing and a contract for his first 10,000 sows, Iowa Select Farms was born. His dream was to build a farming business that would produce high quality pork while benefiting Iowa through job and economic growth.

## WHO WE ARE TODAY

Today, Iowa Select Farms is the fifth largest pork producer in the U.S., marketing over four million hogs a year. Iowa Select Farms has 800 farms in 50 counties and is one of the leading economic engines to Iowa's rural communities.

We're proud to employ or contract with 1,850 Iowans who work in animal science and livestock care, transportation, maintenance and repair, veterinary services, environmental services, information technology, construction, swine nutrition, and hundreds of other roles critical to our business.

While we remain committed to only live production, we're proud to be aligned with two major packers. Both provide quality protein to pork brands that are staples in grocery stores, restaurants and foodservice distributors in Iowa, the US and across the globe.

## IOWA SELECT FARMS PROFILE:

- Privately-owned by Jeff and Deb Hansen
- Headquartered in Iowa Falls, Iowa
- 207,000 sows
- Over 800 farms in Iowa
- 1,200 employees
- 650 contractors



## OUR FARMS

We design, build and operate our own gene transfer centers, multiplication, gilt development, sow, nursery and wean-to-finish farms. While they range in size, all are biosecure farms designed specifically for the type of environment and care each pig needs.

Our multiplication, gilt development and sow farms are high health farms, now with nearly 60% of those farms engineered with positive filtration systems and open pen gestation. We're also committed to total PRRS elimination—an effort that continues to improve our animal health, productivity and overall sustainability.

Our animal care practices are built on proven, scientifically-sound principles for diet and nutrition, herd health, genetics, breeding and farrowing, as well as specialized diets and care for all stages of pork production. These practices are paired with rigorous caretaker development and training followed by testing and on-farm audits to ensure compliance and verification of our animal well-being practices. We also drive research initiatives, embrace new technologies and challenge ourselves to continuously validate that our practices are the best for our animals and our people.

## NUTRIENT MANAGEMENT AND ENVIRONMENTAL STEWARDSHIP

We're proud to be a sustainable food system by providing our neighboring crop farmers with manure to replenish their soil's fertility. Full of essential crop nutrients such as Nitrogen, Potassium and Phosphorus, manure brings pork production full circle by feeding the crops that feed the pigs, a tremendous story to tell.

Our Environmental Services Team oversees all nutrient management and regulatory compliance, and initiates proactive environmental stewardship efforts. And technology plays a huge role in their everyday lives.

Geographical Information System (GIS) software allows our team the ability to view all of our farms and the neighboring fields receiving the nutrients. Every parcel of ground is mapped into the system including creeks, building sites, terraces or tile outlets. Aerial imagery is used as the base maps and layers are then added for contours, county tile lines, flood area, water sources and cemeteries. GIS technology ensures manure is applied responsibly and in compliance with all state regulations.

## GIVING BACK

Dedicated to giving back to the communities where our farms are located and employees and contractors live and work, Jeff and Deb Hansen and Iowa Select Farms founded the Deb and Jeff Hansen Foundation in 2006. In pursuit of that mission, the Foundation has established numerous statewide programs designed to make Iowa an even better place to live and to assist Iowans in need of a helping hand.

The Deb and Jeff Hansen Foundation operates unique programs and projects that provide hunger relief to struggling Iowa families, shows gratitude to members of the Armed Services and strengthens efforts to find a cure for childhood cancers while improving the quality of life for impacted families.

## WE ARE A TOP WORKPLACE

**We are human powered!** Our people make Iowa Select Farms what is today. For the third year in a row we're honored to be recognized as an Iowa Top Workplace by the Des Moines Register, earning high marks for our values and ethics, how we execute, the direction the company is going, and operating responsibly, effectively and efficiently. While we scored very well in all areas of the survey, the response to this question once again scored the highest, and that's *"my job makes me feel like I am part of something meaningful."*

We take pride in providing good jobs to people who live and raise families in rural Iowa. We are committed to providing a safe workplace, competitive compensation, excellent family benefits and much more. We believe in recognizing a job well done and finding unique and thoughtful ways to say, "thank you."







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*We Are Homegrown Iowa*

